



BUSINESS DEVELOPMENT EXECUTIVE

Abans Auto (Pvt) Ltd

Abans Auto stands as a leading name in Sri Lanka's automobile and manufacturing sector, proudly serving as the authorized distributor and assembler of Hyundai automobiles in Sri Lanka. With a commitment to excellence and innovation, Abans Auto has established itself as a key player and pioneer in Sri Lanka's automotive industry.

Join the Abans Group to experience a rewarding career!

Job Responsibilities

- Greet and assist customers in selecting the right Hyundai vehicle to meet their needs and budget.
- Provide information about Hyundai vehicles, including features, specifications, and pricing.
- Conduct test drives and demonstrate vehicle features to customers.
- Explain financing options and assist customers with the vehicle purchasing process.
- Follow up with potential customers and maintain relationships with existing customers.
- Stay up to date on the latest industry trends,
- Collaborate with other sales consultants and showroom staff to ensure a positive customer experience.
- Team player for productivity.

Who Can Apply

- Proven experience in automotive sales or retail sales.
- Degree/ SIM/SLIM full or part qualified.
- Male & Female Candidates below 30 years of age are encouraged to apply.
- Fluency in English Language and interpersonal skills.
- Trilingual will be an added advantage.
- Strong customer service and negotiation abilities.
- Familiarity with financing options and the vehicle purchasing process.
- Ability to work in a fast-paced, team-oriented environment.
- We are looking for a dynamic individual preferably in Colombo.



Send Your CV

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