

SHOWROOM SALES EXECUTIVE

Asian Group of Companies is one of the most prestigious brand names in home and building improvement, power equipment, and accessories. The leading trend setting and successful business house is expanding its business into diversified areas, and we are looking for dynamic, passionate and challenging individuals with a positive attitude to join our team as the **Showroom Sales Executive**.



Job Responsibilities

- Increase the sales of each product line by analyzing sales history and customer buying behavior
- Establish productive, professional relationships with key customers
- Identify the major sales opportunities of retail customers and convert the possible accounts as “Key Accounts” to sustain their sales
- Monitor the outstanding report of each account by ensuring it get settled on time
- Forecast future sales for each key account and present them to the management
- Maintain proper documentation for each key account

Job Requirements

- Diploma/Degree or anyother professional qualification from a recognized institute.
- Minimum 2 – 3 years working experience in retail management.
- Strong communication and interpersonal skills
- Having a valid driving license (Motor bike and Car)
- Sound knowledge in MS office package
- Good analytical skills and ability to work under pressure.

The successful candidate would be offered with a competitive remuneration package on qualification and work experience.

If you possess the above requirements, forward your CV with name and contact details of two non - related referees within 14 days to careers@agc.lk
Contact 0763651954/0117400200