we are





ASSISTANT MANAGER / SENIOR EXECUTIVE / EXECUTIVE - FD MARKETING (ALL ISLAND)

Richard Pieris Finance Ltd is among the fastest growing financial service providers in Sri Lanka (Fitch Rating A(LKA) Outlook Negative) which offers financial services to diversified market segment through a dynamic and proactive workforce. It is a fully owned subsidiary and the only financial company owned by the prestigious Richard Pieris and Company PLC (ARPICO Group) which is one of the largest conglomerates in the country and also a household brand that spans over 90 years.

We are on the lookout for enthusiastic, dynamic and hardworking individuals to be a part of our team for below mentioned position.

The selected candidate will be responsible for,

- Actively engaged in marketing, promoting and canvassing fixed deposits and savings products to existing and new clients.
- Identify new market segments for new deposits and have the ability to direct and motivate fund mobilization staff.
- Be able to manage deposit portfolio and procure funds from high net worth clients and from general public.
- Assess local market conditions and identify current and prospective fund mobilizing opportunities.
- Meet assigned targets and fund mobilizing volume to ensure the profitability of the branch.
- Creating, maintaining and managing strong relationships with relevant stakeholders.

The ideal candidate should possess:

- Passed G.C.E OLs and ALs.
- Proven track record of 02-03 years' experience in the Marketing/field sales/fund mobilizing banking/financial/insurance industry.
- Communication skills in English and Sinhala (both written and oral) and good negotiation skills.
- Full/part qualification in Marketing (CIM/SLIM) or Banking would be an added advantage.

Literacy in MS office packages.

The selected candidate will be compensated in par with the industry standards based on qualifications and experience. A great opportunity to be part of a dynamic and an evolving group of companies await the right candidate.

An attractive remuneration package awaits the right candidate. If you are the best fit for this position, send your CV with the job title

careers@rpcfinance.com

